



**Klamath Community College**  
**Associate of Applied Science in Business Administration - Management**  
**to**  
**Oregon Institute of Technology**  
**Bachelor of Science in Business Management**

**Articulation Agreement**  
**2025 - 2026 Catalog**

It is agreed that students transferring with Klamath Community College's (KCC) Associate of Applied Science in Business Administration - Management to Oregon Institute of Technology's (Oregon Tech) Bachelor of Science in Business Management (BSBM) will be given full credit for all selected courses listed below. This agreement is based on the evaluation of the rigor and content of the general education and technical courses at both KCC and Oregon Tech and is subject to a yearly reevaluation by both schools for continuance. This agreement is October 16<sup>th</sup>, 2025.

Bachelor degree-seeking students must complete a minimum of 60 credits of upper-division work before a degree will be awarded. Upper-division is defined as 300-and 400-level classes at a bachelor's degree granting institution. Bachelor degree-seeking students that transfer to Oregon Tech with 300-400 level transferable courses must complete at least 45 additional credits with Oregon Tech before a degree will be awarded.

Admission to Oregon Tech is not guaranteed. Students must apply for admission to Oregon Tech in accordance with the then-existing rules, policies and procedures of Oregon Tech. Dual Enrollment is possible according to an existing Memorandum of Understanding. Students are responsible for notifying the Oregon Tech Admissions and Registrar's Office when operating under an articulation agreement to ensure their credits transfer as outlined in this agreement. To utilize this agreement students must attend KCC during the above catalog year. Students must enroll at Oregon Tech within three years of this approval.

Klamath Community College

Signed by: Monika Bilka 12/3/2025  
4200EC9E7C73428  
 Monika Bilka, Dean  
 Instruction

DocuSigned by: Jamie Jennings 12/3/2025  
D1E703EDF4E143A  
 Jamie Jennings, CAO/Vice President  
 Academic Affairs

Oregon Institute of Technology

DocuSigned by: Carleen Drago Starr 12/1/2025  
E1FE9B24CA0C4E6  
 Carleen Drago Starr, Director  
 Educational Outreach and Partnerships

DocuSigned by: Neslihan Alp 12/1/2025  
659E3A328DFB44B  
 Neslihan Alp, Interim Department Chair  
 Business Management

DocuSigned by: Neslihan Alp 12/1/2025  
659E3A328DFB44B  
 Neslihan Alp, Dean  
 College of Engineering, Technology, and Management

DocuSigned by: Wendy Ivie 12/1/2025  
7221E885B193446  
 Wendy Ivie, University Registrar

### Klamath Community College Degree Courses & Oregon Tech Equivalent Credits

Klamath Community College Course Number & Title	Qtr. Units	Oregon Institute of Technology Course Number & Title	Qtr. Units
BUS 101Z - Introduction to Business	4	Program Elective (satisfies BA 101Z)	4
BUS 111 - Intro to Accounting	4	ACC 101 - Introduction to Accounting (Applied toward Elective credit)	3
BUS 206 - Management Fundamentals	3	BUS 215 - Principles of Management	3
BUS 211Z - Principles of Financial Accounting	4	BA 211Z - Principles of Financial Accounting	4
BUS 213Z – Principles of Managerial Accounting	4	BA 213Z- Principles of Managerial Accounting	4
BUS 218 - Personal Finance	3	BUS 331 - Personal Finance <sup>1</sup> (Applied toward Elective credit)	3
BUS 223 - Principles of Marketing	3	BUS 223 - Marketing I	3
BUS 224 - Human Resource Management	3	BUS 349 - Human Resource Management I <sup>1</sup>	3
BUS 226Z – Introduction to Business Law	4	BUS 226Z - Business Law	4
BUS 229 - Project Management Fundamentals BUS 229L - Project Management Fundamentals Lab	3 1	MGT 335 – Project Management <sup>2</sup>	4
BUS 250 - Small Business Management	3	General Elective <sup>2</sup>	1
BUS 280 - Coop. Work Exp: Business	2	Elective <sup>2</sup>	--
CAS 133 - Introduction to Computing Skills CAS 133L - Introduction to Computing Skills Lab	4	General Electives	-- 4 --
BUS 169Z – Data Analysis Using Microsoft Excel	4	MIS 102 - Spreadsheet Lab <sup>2</sup>	1
CGS 100 - College Survival and Success	3	Elective	3
ECO 201Z - Principles of Economics: Microeconomics <sup>3</sup>	4	ECO 201Z - Principles of Microeconomics	4
CIS 275 – Database I CIS 275L – Database I Lab ECO 202Z - Principles of Economics: Macroeconomics	3 1 4	MIS 275 – Intro to Relational Databases ECO 202Z - Principles of Macroeconomics	4 4
MTH 111Z - Precalculus I: Functions <sup>3</sup>	4	MATH 111Z - Precalculus I: Functions	4
<b>Science/Math/Computer Science</b> CIS 206 - Intro to Information Technology <sup>3</sup> CIS 206L - Intro to Information Technology Lab <sup>3</sup> Lab Science Elective <sup>4</sup>	3 1 4	MIS 206 - Introduction to Management Information Systems Lab Science Elective <sup>4</sup>	3 4
COM 111Z - Public Speaking	4	COM 111Z - Public Speaking	4
PHL 209 – Business Ethics <sup>1</sup>	3	PHIL 342 – Business Ethics	3
TEX 280 - Coop Work Exp: Seminar	1	Elective <sup>2</sup>	--
WRI 121Z - Composition I	4	WRI 121Z - Composition I	4
WRI 227Z - Technical Writing <sup>3</sup>	4	WRI 227Z - Technical Writing	4
Humanities (Arts & Letters) Electives <sup>5</sup>	3	Humanities Electives <sup>5</sup>	3

<b>Total KCC Degree Credits <sup>2</sup></b>	<b>95</b>	<b>Total Oregon Tech Degree Credits</b>	<b>82</b>
--	-----------	---	-----------

**Courses not required for Klamath Community College's AAS in Business Administration - Management but are required for Oregon Tech's BS in Business Management and can be taken at KCC or Oregon Tech.**

<b>Klamath Community College Course Number &amp; Title</b>	<b>Qtr. Units</b>	<b>Oregon Institute of Technology Course Number &amp; Title</b>	<b>Qtr. Units</b>
BUS 214 - Business Communication or COM 218Z - Interpersonal Communication	3 or 4	Satisfies Communication Elective: WRI 214 - Business Correspondence or COM 218Z - Interpersonal Communication	3
Humanities (Arts & Letters) Electives <sup>5</sup>	3	Humanities Electives <sup>5</sup>	3
SPE 215 – Small Group Communication: Process and Theory <sup>1</sup>	3	SPE 321 – Small Group & Team Communication	3
STA 243Z - Elementary Statistics I	4	STAT 243Z - Elementary Statistics I <sup>1</sup>	4
PSY (201Z or 202Z) – just need one PSY course	4	PSY 201Z-or PSY 202Z <sup>6</sup>	4
<b>Additional KCC Degree Credits <sup>2</sup></b>	<b>18- 19-</b>	<b>Additional Oregon Tech Degree Credits</b>	<b>17</b>
<b>Total KCC Degree Credits <sup>2</sup></b>	<b>113- 114</b>	<b>Total Oregon Tech Degree Credits</b>	<b>104</b>

**In addition to the above courses, the courses listed below are also required for the BS in Business Management and should be completed at Oregon Tech.**

<b>Oregon Institute of Technology Course Number &amp; Title</b>	<b>Qtr. Units</b>
ACC 325 - Finance	4
ANTH 452 - Globalization	3
BUS 307 - Seminar	3
BUS 308 - Principles of International Business	3
BUS 356 - Business Presentations	4
BUS 390 - Applied Management Internship or BUS Elective	3
BUS 441 - Leadership I	3
BUS 456 - Business Research Methods	3
BUS 457 - Business Research Methods II	3
BUS 467 - Service Management	3
BUS 478 - Strategic Management	3

BUS 480 - Capstone Experience	4
BUS 480 - Capstone Experience	4
GIS 207 - Seminar	1
MATH 371 - Finite Mathematics and Calculus I	4
MGT 321 - Operations Management I	3
MGT 421 - Quality Management	3
MGT 461 - Lean/Six Sigma Management I	3
MIS 334 - Business Analytics	4
MIS 375 - Decision Support Systems	3
PHIL 331 - Ethics in the Professions or PHIL 342 - Business Ethics	3
Program Electives	14
PSY 347 - Organizational Behavior	3
<b>Additional Oregon Tech Credits <sup>7</sup></b>	<b>84</b>
<b>Total Oregon Tech Degree Credits <sup>8</sup></b>	<b>186</b>

1. Does not count toward the 60 upper-division credit requirement.
2. Excess credits will transfer to Oregon Tech as general elective credit with the exception of developmental course work; these credits will not be used toward the BSBM.
3. To maximize useable credits toward the BSBM, the listed course is recommended.
4. Students can transfer up to one (1) biological or physical sciences with lab course into the BSBM. Choose from the following KCC prefixes: BIO, CHE, ENV, GSC, or PH.
5. Students can transfer up to six (6) credit hours of Humanities electives into the BSBM; these courses should be designated as Humanities electives by Oregon Tech. However, only three (3) humanities credits can be studio/performance based. Choose from the following KCC prefixes: ART, ENG, MUS, PHIL, THR, or Languages (second year/200-level only).
6. Oregon Tech will accept PSY 201M and 202M for PSY 201Z and PSY 202Z. .
7. Baccalaureate students must complete a minimum of 60 credits of upper-division work before a degree will be awarded. Upper-division is defined as 300- and 400- level classes at a bachelor's degree granting institution.
8. Military credit for general education courses at KCC, denoted by (M), will count for the equivalent Oregon Tech course.
9. Oregon Tech's BSBM requires 186 credits.